

Supplier Quick Reference "Getting Started" on Totality

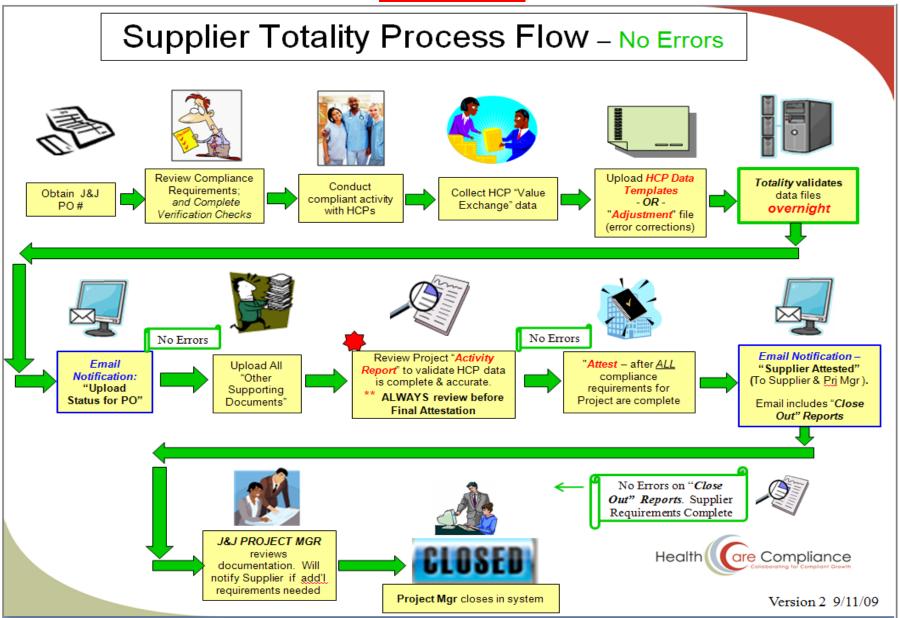
Ensure a fully executed contract/statement of work (SOW) is in place with J&J Affiliate for the project before work is initiated
Obtain a J&J Purchase Order (PO) or Check Requisition (CR) number for the project. Confirm a valid Totality project ID is associated with the PO/CR.
Register and attend required <i>HCC Compliance</i> and <i>Totality</i> training for new Suppliers
 ✓ Training dates & logistics will be posted on the "Events" tab of the Training & Resource link of the Extranet site. ✓ "On Demand" targeted training modules will also be available in the future on the "Resources" tab of the link.
Prior to initiating a project involving interaction or "value exchange" with an HCP - Review and understand the <i>Supplier Compliance Requirements</i> (below) and <i>Supplier Totality Process Flow</i> (Exhibit A)
<u>REQUIREMENTS:</u>
✓ Complete HCP verification checks and secure required documentation of checks and executed HCP contracts
✓ Upload HCP payment/"value exchange" data (i.e, Standard Data Templates) into Totality within required timeframes.
✓ Upload all other required <i>supporting documentation</i> to demonstrate compliance and proof of service (Exhibit D)
✓ Review project "Activity Reports" to validate uploaded HCP payment details associated with the project are <u>complete</u> <u>and accurate</u>
✓ "Attest" when all compliance deliverables for the project have been met (i.e., at <u>completion</u> of project).
At the start of each new project, ensure consensus with the Project Manager on required project deliverables and party responsible for completion and/or upload to the system:

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✓	Compliance Deliverables Matrix – Defines the documentation requirements by Type of Project/Activity (Exhib	bit B).
Regis	ter for Access to the Totality Extranet portal: https://totalitygateway.jnj.com/tpextranet/	
 ✓	Download and complete the "User Registration Form" (excel file) from "Registration" link on the Extranet Log	gin Page
\checkmark	Submit completed form to the Totality mailbox: <u>TG@prdus.jnj.com</u>	
✓	Registration Form must include date completed HCC/Totality training	
✓	Ensure supplier system firewalls allow emails from TG@prdus.jnj.com	
Login	to the Totality Extranet site – (1 st time access)	
✓	Users must use Internet Explorer as the internet browser to access/login to Totality	
✓	User Name = Registration email address	
✓	Password = User Temporary Password (Temporary password will be emailed upon Registration. <i>User will be prompted to change upon first time login</i>).	be
	nload the applicable "HCP Data Template" and review data field requirements and upload frequency (Exhibit C) understanding of all required data/information needed to capture to complete required data upload for the pro	
Ensur	re supplier systems/processes in place to capture all key HCP "value exchange" data & documentation required	for project
Addit	tional resources are available to Totality Extranet / 3 rd party Users:	
✓	Currently available on the Totality Extranet Login Page under the "Training Materials" link	
✓	Future – Reference and training tools will be available via the " <i>Training and Resource</i> " link on the Extranet.	
Ques	tions regarding project requirements or HCC policy should be directed back to the applicable J&J affiliate Projec	t Manager
Versio	on 3	9/11/09

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Exhibit A - Part I



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Exhibit A - Part II

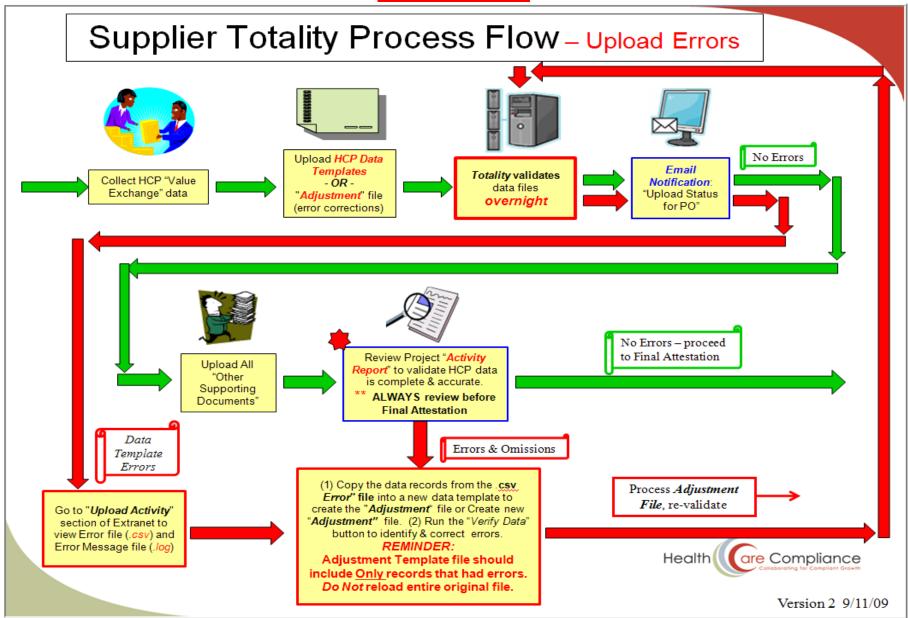




Exhibit B

<u>Supplier Compliance Deliverables Matrix – by Activity Type</u>

	Event				Consultant (Not Supplier Checks)							
CLOSE-OUT DELIVERABLES	Data Template (Value Exchange occurs)	Agenda	Sign-in Sheet	Approved Presentation Materials ***	Project Deliverable	Attest Deliverables Complete	Executed HCP (Individual/	OIG Exclusion	EPLS	FDA Debarment Verification	License Verification (if applicable)	Govt. Release or Permission Slip (if gov't employee)
Consulting Arrangements - Company Sponsored	Research											
Clinical Studies Company Sponsored Research	H and I				X	Х	Х	X	X	X	X	Х
Clinical Advisory Board/Data Safety Monitoring Board	Α	х	х	Approved Deck	Х	X	x	X	X	Х	х	х
Research Related Services	May Vary				X (Milestone)	Х	Х	х	X	Х	Х	Х
General Consulting - Clinical	A				X	Х	Х	х	х	Х	Х	Х
Investigator Meeting	A, B, C	Х	Х	Presentation		X	X	X	X	X	X	X
Consulting Arrangements - Other Consulting						•						•
Advisory Board	А	Х	х	Approved Deck	Final Report	Х	Х	х	Х	Х	Х	х
General Consulting - Sales & Marketing	Ā			Approved Deck	Final Report	X	X	X	X	X	X	X
Marketing and Advertising Promotion	A				Final Report	X	X	X	X	X	X	X
Speaker Training	A		х	Approved Deck		X	X	X	Х	X	X	X
Speaker Bureau	D. E. F. G		X	Approved Deck		X	X	X	X	X	X	X
Development of Educational Materials	Α		X		Ed Materials	X	X	Х	Х	X	X	X
Patient & Educ Items: Conventions/Receptions: Premium - Sales Supply	B or C											
International Symposium	А	Х		Presentations		Х	Х	х	х	Х	Х	Х
Market Research			Sec	ondary market re	search constru	cted by OPcO	are 'blind" do no	ot have clos	se-out deliv	erables	•	
Market Research (Primary)	Α	Х	Х	Approved Deck		Х	Х	Х	Х	Х	Х	Х
IIS												
Preceptorship	A	Х				Х	Х	Х	Х	Х	Х	Х
Publications	A				Publication	X	X	X	X	X	X	X
Clinical and Pre Clinical Research	May Vary				X (Milestone)	Х	X	X	X	X	X	X
Independent Educational Grants					Х	Х						
Royalties						Х						
Data Templates Legend: A. Consulting (HCP Individual_Institution) B. Receptions_Conventions C. Patient Benefits & Eductional Items D. Speaker Bureau (Programs Details) E. Speaker Bureau (Speaker Projections) F. Speaker Bureau Completed Programs (Speaker) G. Speaker Bureau Completed Programs (Attendee) H. Clinical Sites Expenses (Site) I. Clinical Sites Visit Expenses (Investigator) J. Consultant Attendee Indirect Expenses (MD&D)	Examples: Individual - Speaker Training, General Consulting, Advisory Boards, etc Institution - General consulting or speaker engagements where HCP is an INSTITUTION Meal/item of value providided to HCP attendees at company sponsored Receptions, Conventions Textbook programs; Subscriptions Speaker Bureau Programs - Costs associated with the SB PROGRAM Speaker Bureau Programs - Full year projects by Speakers for Future Confirmed Events & Current Completed programs Speaker Bureau Programs - Speaker value exchange details (i.e., honoraria, meals, travel) Speaker Bureau Programs - Attendee value exchange details (i.e., meals) Clinical Trials/Company Sponsored Research - Payments to clinical sites, including research related equipment supplied to site and not returned Clinical Trials - Exp. Incurred when providing hospitality to HCP's during the course of visits to the investigative site. HCP Indirect Expenses; HCP expenses associated with 3rd party distributors or sales agents											



Exhibit C

HCP DATA UPLOAD REQUIREMENTS						
HCP Value Exchange Through:	March 31	June 30	September 30	December 31		
Upload Data Templates By:	April 30	July 31	October 31	JANUARY 31		
** <u>ALL Current Year HCP Activity</u> is required to be uploaded into Totality no later than <u>JANUARY 31st</u> of the following year **						

	Data Template/HCP "Value Exchange" Activity - Data Upload Requirements								
	Data Template Name	Type of Activity	Frequency	Upload Timing					
Α	Consulting (HCP Individual_Institution)	Individuals - Advisory Board, Speaker Training, Investigator Meeting, General Consulting; Institutions - Preceptorships, Sponsorships for Boothspace	After Event	30 days after Project/Event completion					
В	Receptions Conventions	Receptions (Attendee meal at company sponsored event); Conventions (Item of value received as part of a conference)	Quarterly	30 days after calendar Quarter close					
С	Patient Benefits & Educational Items	Textbook programs, Subscriptions, e-Detail, eXtendRx Sales Optimization Program	Quarterly	30 days after calendar Quarter close					
D	Speaker Bureau (Program Details) *	Speaker Bureau Programs - Program Details (i.e., venue, # attendees, attendee cost/meal, etc)	Quarterly	30 days after calendar Quarter close					
Е	Speaker Bureau (Speaker Projections) *	Speaker Bureau Programs - Full year projects by Speakers for Future Confirmed events and Current programs (Completed or Cancelled and paid)	Monthly	30 days after calendar Month close					
F	Speaker Bureau Completed Programs (Speaker)	Speaker Bureau Programs - Speaker expenses only (i.e., honoraria, meals, travel)	Monthly	30 days after calendar Month close					
G	Speaker Bureau Completed Programs (Attendee)	Speaker Bureau Programs - Attendee expenses only (i.e., meals provided)	Quarterly	30 days after calendar Quarter close					
L	Clinical Sites Expenses (Site)	Clinical trial Site payments (i.e., local IRB fees, hospitalization fees, advertising costs, etc). Also includes cost of equipment provided to a site & not required to be returned after a clinical trial (computer, PDA, refigerator, etc.)	Quarterly	30 days after calendar <i>Quarter</i> close					
[''	Clinical Sites Usit Expenses	Hospitality (e.g., meal, refreshments) provided to HCP & staff during site visits	Quarterly	30 days after calendar Quarter close					
J	Consultant Attendee_Indirect Expenses * *	HCP Indirect expenses; HCP expenses associated with 3rd party distributors or sales agents	Quarterly	30 days after calendar Quarter close					

 $\textbf{All } \underline{\textbf{current year}} \ \textbf{HCP activity is required to be uploaded } \underline{\textbf{\textit{Quarterly}}}, \textbf{30 days after the close of the quarter, unless designated earlier}$

New for 2010 *

MD&D Affiliates 2010 *



Exhibit D

Other Supporting Documentation

Documentation Deliverable	Description / Example
Agenda	Final meeting agenda or event program (e.g., Symposium;)
Sign-in Sheet	(1) Original/hand written Attendee sign in sheet from the meeting/event (2) Electronic record/card scans (i.e., data in separate system): Upload (a) List of Attendees (b) Note for File documenting the process (3) Web based meetings (e.g., SB with no value exchange/meal): Upload List of Attendees for proof of speaker services performed
Approved Presentation Materials	e.g. Final presentation deck; discussion guides; meeting handouts; Promotional Review Committee approval #/record locator
Project Deliverables	Documentation to demonstrate "Proof of Services". Based on Contract deliverables/milestones per "Type" of project. Example: * Ad Board/Investigator Meeting/Web Meetings: Final report; Meeting minutes/feedback notes; Survey results, etc. * General Consulting/Sales Training/Promotional Speaker: Final product; confirmation letter; program/agenda; survey; deck, etc * Speaker Training: Education/training materials * Clinical Studies/Research Related Services: Contract/project milestones or final deliverables (eg. Final report, manuscript, etc) * Publications: Copy of final publication or publication/manuscript citation; copy of poster, etc.
Attest Deliverables Complete	Supplier (& Project Manager) required to "Attest" at end of project "when all Compliance Deliverables have been met"
Executed HCP Contract (Individual/Institution)	Complete copy of all fully executed HCP agreements (dually signed/dated). Contracts should be executed prior to initiation of work. SB & Sp Training - combined contract: (a) Upload contract once, to SB PO. (2) Upload "Note for File" to Training PO for cross reference.
Verification Checks: OIG Exclusion Verification *	NOTE-Speaker Bureaus: Verification required on Quarterly basis. Upload documentation/screen shot - 1st Annual only Upload dated print screen for each contracted HCP (US only). Verification required prior to contract/event http://exclusions.oig.hhs.gov/
EPLS Exclusion Verification *	Upload <u>dated print screen</u> for each contracted HCP (US only). Verification required prior to contract/event https://www.epls.gov/epls/search.do
FDA Debarment Verification **	Complete & document date of verification check for each contracted HCP (US only), prior to contract/event. NO screen shot upload required ** http://www.fda.gov/ora/compliance_ref/debar/default.htm
US State Board License Verification **	Complete & document date of verification check for each contracted HCP (US only), prior to contract/event. <u>NO screen shot upload required</u> ** http://www.ama-assn.org/ama/pub/education-careers/becoming-physician/medical-licensure/state-medical-boards.shtml
Govt. Release/Permission Slip (gov't employee)	Documentation from government employer/ethics committee to allow HCP participation as independent contracted consultant Documentation required <u>prior</u> to participation in work/travel. Special privacy consideration for Non-US HCP's
Other (optional)	Individual Affiliates may require additional documentation (e.g., HCP CV's, etc). Please refer to the J&J Affiliate project manager for guidance